communications engineering company

Fact Sheet

Mission: To create the ultimate customer experience every day

Vision: To be the standard by which other systems integrators are measured

Established: 1946

Headquarters: Hiawatha, IA

Key Customers

ADM
Cargill
Coe College
Eastern Iowa Community College
General Mills
Iowa Army National Guard
John Deere
Kohler Corporation
Loras College
Meredith Corp.
Neenah Paper
Pioneer
Schneider National
Shive-Hattery
St. Norbert College
State of Wisconsin
T. Wall Properties
Univ. of Iowa Healthcare
Univ. of Wisconsin-Madison
USDA
VA Medical Center

Product Partners

AMX, AXIS, Berk-Tek/Ortronics, Bosch, Bose, Brocade, Cisco, EMC, EST, GE Healthcare, HID, Lenel, Liebert, Meru Networks, Microsoft, Milestone, Motorola, JBL, Panduit, Pelco, Philips Lifeline, Polycom, React Systems, Secure Care, ShoreTel, VMware, Whelen, Zetron

Locations

Davenport, IA
Des Moines, IA
Dubuque, IA
Madison, WI
Hiawatha, IA
Iowa City, IA
Green Bay, WI
Waterloo, IA

Differentiators

- We're focused on employee development, spending more than $100,000 annually on training and certification
- Our dedicated service group offers 24/7 service and maintenance
- Our lifetime warranty covers all CEC workmanship
- Our continuous-improvement culture promotes excellence

Technology Solutions

- Audio/Video
- Fire and Security
- Healthcare Communications
- Information Technology
- Two-Way Communications

Services

- Design/Engineering
- Installation
- Project Management
- Account Management
- Testing/Inspection
- Service and Maintenance
- Consulting

Markets

- Business/Financial
- Education
- Healthcare
- Government
- Manufacturing
- Public Safety
- Houses of Worship
- Hospitality

Awards

- Everything Channel's VAR500 list
- *SCN* magazine's Top 50 Integrators list – 2007, 2008, 2009, 2010, 2011
- John Deere Achieving Excellence Award
- John Deere Supplier Hall of Fame (10 consecutive years)
- John Deere Supplier of the Year
- John Deere Cost Reduction Opportunities Process (JD CROP) Award
- MOTOSTAR Excellence Award
- Ryan Companies' "Raving Fan" Award
- Lenel's Top 20 list of Value-Added Resellers for three consecutive years
- EST Fire & Life Safety Strategic Partner of the Year Award

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